

# Exhibit 5

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION

IN RE: HIGH-TECH EMPLOYEE )  
 ) No. 11-CV-2509-LHK  
ANTITRUST LITIGATION )  
----- )

VIDEOTAPED DEPOSITION OF EDWARD E. LEAMER Ph.D.  
San Francisco, California  
Thursday, December 19, 2013  
Volume IV

Reported by:

CARLA SOARES

CSR No. 5908

Job No. 1784254

Pages 1170 - 1489

Page 1170

1 a median wage variable. Are you familiar with that? 11:28:03

2 A Yes, I am.

3 Q And you criticize Dr. Stiroh's use of that

4 because the median wage variable competes with other

5 industry effect in your model; is that correct? 11:28:15

6 A I don't think I criticized it because it

7 competed with other industry effects.

8 Q Let's look at paragraph 127 of your

9 December 2013 report.

10 You state in paragraph 127, "In summary, 11:28:46

11 I'm extremely doubtful about the usefulness of this

12 median wage variable, and it surely isn't a

13 substitute for the number of new hires which

14 Dr. Stiroh inappropriately omits when she adds this

15 median wage variable. This median wage variable 11:29:04

16 competes with the other industry effect in my model,

17 employment in the information sector."

18 Isn't that a criticism of using the median

19 wage variable because it competes with another

20 industry effect in your model? 11:29:23

21 A No, that's not meant to be. It's just

22 saying that we already have industry effects in the

23 equation through that San Jose employment variable.

24 And this is another industry effect. And it should

25 be thought of as another one of the industry 11:29:37

1 effects, not as a substitute for this new hire 11:29:40  
2 variable.

3 This is just a little game that  
4 statisticians play which is indirect ways of  
5 justifying the omission of the most significant 11:29:50  
6 variable in the equation, which in this case it's a  
7 new hire variable.

8 And that has, as I said in that -- in  
9 reference to that theorem that I published, it has a  
10 very predictable effect. So if you omit the most 11:30:02  
11 significant variable, you're going to wreak havoc  
12 everywhere else in the equation. And you can do the  
13 omission in lots of different ways, which is what  
14 she's done.

15 Q But you would agree as a general matter if 11:30:17  
16 you're troubled by a variable, including the sign of  
17 a variable, you should experiment with alternatives,  
18 correct?

19 A You should not -- not eliminate that  
20 variable, but you should compete against that 11:30:29  
21 variable, adding another variable that knocks that  
22 one out, that explains why that's peculiar. That's  
23 what you're obligated to do.

24 If you -- when you estimate a model with a  
25 collinearity problem, you're going to have a lot of 11:30:41

1 peculiar signs but insignificant coefficients. Then 11:30:43  
2 if you're trying to get right signs, then you want  
3 to start shrinking the model down, not do it  
4 stepwise because we saw what a terrible error that  
5 was for the age coefficient, but some wisdom with 11:30:54  
6 regard to shrinking the model. That shrinkage  
7 doesn't apply to the most statistically significant  
8 effect. You can't override the data.

9 If you think that's the wrong sign, you  
10 have an obligation not to throw that out but to find 11:31:06  
11 the variable that when it competes with that  
12 variable knocks that one out. And we have not found  
13 that variable yet.

14 Q The -- what you're referring to as the  
15 most significant is the one that we've been 11:31:18  
16 discussing -- we discussed this morning which is the  
17 number of new hires, correct?

18 A That's correct.

19 Q And the sign on that was the one that  
20 caused even you concern, correct? 11:31:30

21 A It was both statistically significant and  
22 a sign that surprised me. So it attracted my  
23 attention the same way that the age coefficient  
24 attracted my attention.

25 Q And Dr. Stiroh did not throw out that 11:31:40

1 variable. She split it up, correct? 11:31:44

2 A Well, she split it up in a way that threw  
3 it out. That's why I said it's a disguised way of  
4 throwing it out. The relevant components of  
5 variability in that variable have been eliminated by 11:31:56  
6 the way that she split it up, if you want to put it  
7 your way.

8 The proof of that is in the equations that  
9 I estimated in which I include her split-up  
10 variables and the original variable, the new hire 11:32:06  
11 variable. The new hire variable is as strong as it  
12 ever was, and those other two variables that she's  
13 propounding are statistically insignificant. They  
14 don't change the new hire variable at all.

15 Q If the new hire variable is wrong contrary 11:32:21  
16 to your theory of impact, then it should be  
17 re-examined and you should experiment with  
18 eliminating it, correct?

19 A You want to find the variables -- if it's  
20 some peculiar sign that's legitimately peculiar, 11:32:36  
21 which I don't think is the case, you're not allowed  
22 to omit this variable. That's overriding the data.

23 What you want to do is add more variables  
24 that will explain -- will capture the component  
25 variability that variable is capturing and knock it 11:32:52

1 components, you can't estimate a model that has the 11:33:50  
2 two components and the total. That's what's called  
3 a proof -- a collinearity problem.

4 If you estimate the two components, then  
5 you're compelled to eliminate the total, and you 11:34:00  
6 want to know what's the relative impact of the two  
7 components.

8 That's not what's happening here because  
9 you can still estimate the model, which is my Table  
10 11, a model with that new hire variable in there, 11:34:11  
11 with additional two variables that Dr. Stiroh has  
12 used, which creates a legitimate statistical  
13 horserace between the original variable and these  
14 two things that she thinks are a better  
15 characterization of what's going on. 11:34:27

16 If they're better, they're going to win  
17 the horserace. They lost miserably.

18 Q Dr. Leamer, there's a logic to splitting  
19 up the new hires between companies that were engaged  
20 in a do-not-cold-call agreement with the firm and 11:34:40  
21 those that were not.

22 MR. GLACKIN: Object to the form.

23 BY MR. RILEY:

24 Q Do you agree with that?

25 A Well, there's a surface logic to it, too. 11:34:46

1 But the statistical problem is a little different 11:34:51  
2 from what you seem to understand, which is -- shall  
3 I complete it or no?

4 Q Please go ahead.

5 A This variable that I have, if you say -- 11:35:01

6 Q What table are you referring to?

7 A Table 10, row 30, is my number of new  
8 hires variable. That variable is common across all  
9 the defendants. It varies only over time. Common  
10 across all the defendants, varies only over time. 11:35:23

11 The two variables that she suggested are  
12 in row 28 and 29. These have a component of  
13 variability across firms that my variable doesn't  
14 have.

15 Q I'm sorry. You said we're in Exhibit 10? 11:35:40

16 A Exhibit 10 -- I'm sorry. Table 10. Table  
17 10. Page 72.

18 Just for the record, what this is is my  
19 original estimated model including the total number  
20 of new hires variable with Dr. Stiroh's two 11:36:07  
21 additional variables. One is the logarithm of the  
22 DNCC new hires, and the other one is the logarithm  
23 of the non-DNCC new hires.

24 And the statistical point I'm trying to  
25 make is that row 30, which is the number of new 11:36:24



1 hires, has variability only over time and not across 11:36:28  
2 employees -- not across the seven defendants.

3 These variables that she's added have both  
4 components of variability. They vary across the  
5 firms because the firms have different agreements, 11:36:40  
6 and they also vary over time. So these are totally  
7 different kinds of variables. They're not a  
8 substitute for my variable.

9 A substitute for my variable would be some  
10 other variable that has no employee dependence, that 11:36:54  
11 varies across time but not across defendants.

12 Q Yours is total number of new hires  
13 over time or just -- I didn't catch your --

14 A It's aggregated over all seven defendants.  
15 The same variable applies to every defendant so 11:37:14  
16 there's no variability across defendants. There's  
17 only variability over time.

18 Q And so again, this is an example of the  
19 aggregation because massive hiring by one defendant  
20 and zero hiring by another is attributed to all the 11:37:28  
21 defendants.

22 MR. GLACKIN: Object to the form.

23 THE WITNESS: I'm trying to talk about the  
24 statistical point here. And as much as you want to  
25 disaggregate and you want to think of this 11:37:38

1 compensation at these seven companies would you 12:51:57  
2 expect?

3 A Again, I want the record to be clear.

4 These are not committed opinions that you have.

5 These are off-the-top-of-the-head opinions. And if 12:52:06  
6 the statistics grabs me by the neck and say you're  
7 wrong, I'm going to listen to the data.

8 So this is casual thinking that we're  
9 engaged in here. So casually, I would have thought  
10 that hiring rates would come with higher 12:52:21  
11 compensation.

12 Q And why is that?

13 A The same thing. You're sort of measuring  
14 the labor market in lots of different ways to see  
15 when the labor market is hot and when it's cold. 12:52:30

16 Q Same thing for the variable in line 28,  
17 total number of new hires?

18 A Correct.

19 Q Line 29, firm revenue per employee divided  
20 by CPI the year before. What effect would you 12:52:46  
21 expect that variable to have on compensation?

22 A I expected to see a positive impact on  
23 that, meaning that when firms are having a good  
24 year, they share their revenues with their  
25 employees. But it comes out positive, but only 12:53:01

1 through the variable after that in row 30. 12:53:04

2 Q What do you mean?

3 A Row 30 represents the percent change in  
4 the revenue. You have both variables, the level and  
5 the percent change. If you want to know what the 12:53:22  
6 current level effect is, you have to add those two  
7 coefficients, and it turns out to be positive.

8 I'm just saying that the sense of revenue  
9 sharing is correctly signed, not wrongly signed,  
10 when you consider row 30 in conjunction with row 29. 12:53:38

11 Q Would you agree that your conduct variable  
12 is reflecting in part years when the number of new  
13 hires is relatively high and the compensation  
14 increase is relatively low compared with the base  
15 period? 12:54:09

16 A I don't know that that's the case.

17 Q One way or the other?

18 A Well, this model has a bunch of other  
19 variables in there. You're picking out a couple  
20 there and asking me, is that the reason why we had 12:54:20  
21 these conduct coefficients? But those conduct  
22 coefficients are dependent on everything that you  
23 have here, all 25 variables.

24 Q Can you tell us how the various conduct  
25 variables interact with each other? Strike that. 12:54:34

1 Can you tell us how the various variables 12:54:39  
2 that we've just talked about, lines 24 through 30,  
3 interact with each other?

4 A I don't know what you mean by "interact  
5 with each other." 12:54:51

6 Q Well, you said that this isn't a simple  
7 correlation, it's a partial correlation, and there's  
8 interaction between the defendant -- between the  
9 variables.

10 A Between the dependent variable and these 12:55:02  
11 variables. So you're trying to explain the  
12 movements in compensation based on things that are  
13 happening at the individual level, getting older,  
14 more tenure, being male or female, things that are  
15 happening at the industry level, and things that are 12:55:17  
16 happening at the firm level.

17 So there's a long list of variables that  
18 are intended to capture the most significant  
19 components of variability and annual compensation.

20 And I would say that everything I've said 12:55:31  
21 is contingent on the fact that we have these lag  
22 variables that make it very difficult to interpret  
23 the coefficients.

24 And as you know, I was very critical of  
25 your expert Stiroh who completely misinterpreted row 12:55:41

1 19 as having the wrong sign on the age variable 12:55:47  
2 because she didn't understand the role that rows 5  
3 to 18 play, and in effect changing the dependent  
4 variable in a very complex way.

5 Q Let me move to strike that last paragraph 12:56:01  
6 as nonresponsive.

7 What I'm trying to get at is, can you tell  
8 us as you sit here today how these various variables  
9 are affecting compensation charged by -- or paid by  
10 these seven companies? 12:56:18

11 I mean, you've said it's very complex.

12 A Let's take the age variable then because I  
13 know that age has a positive effect on earnings. I  
14 think -- I know that data has a feature, that  
15 generally speaking, the older employees are paid 12:56:31  
16 more up to about age 55. And therefore I know the  
17 coefficient can't be negative if that variable --  
18 that row 19, even though the estimate is negative, I  
19 know it can't be negative because the data doesn't  
20 have that feature. 12:56:47

21 So that's what forced me to understand  
22 that that coefficient isn't answering the  
23 simple-minded question like the simple-minded  
24 questions you're asking me on a variable-by-variable  
25 basis. It's a complex multivariate system that we 12:57:00

1 have here. 12:57:05

2 Q But my question is, can you explain to us  
3 in words that a jury can understand, for example,  
4 that I could understand, what is driving -- let me  
5 ask you a different question. 12:57:19

6 What do you think is driving the results  
7 that you find in your regression?

8 A And you won't let me just say the data are  
9 what the data are.

10 Q If that's the best you can do, that's 12:57:31  
11 fine.

12 A Well, the basic thing I've explained  
13 before is, the damages come from a comparison of  
14 the -- during the period when the agreements were in  
15 effect with the before and after to try to see 12:57:46  
16 whether the path of compensation -- the levels of  
17 compensation in the during period behaved  
18 differently than they did in the before and after.

19 And "differently" doesn't mean  
20 simple-minded. It means controlling for all the 12:58:02  
21 other things that might have caused differences in  
22 the before and after.

23 So once you control for all those other  
24 things, then what's left over is the pure damage  
25 estimate. 12:58:14

Page 1356

1 Q 2003 to 2004. 13:30:36

2 A Well, 2003, 2004, you have to look back at  
3 the behavior of each of these key variables. The  
4 one that we know, because we've been looking at it  
5 so carefully is that the number of new hire rates, 13:30:50  
6 hiring wasn't that high at that time.

7 My guess is that revenue was probably  
8 weak; that these firms have not recovered revenues  
9 growth the way they had later on when the tech boom  
10 came in 2004 and '5. 13:31:07

11 And then the San Jose information sector  
12 was still declining at that period of time, very  
13 soft. So 2003 and '4, they're still stuck in the  
14 mud as far as the tech sector was concerned.

15 Q And then from 2004 to 2005, what caused 13:31:32  
16 compensation to be relatively flat as shown in  
17 Figure 3 at least?

18 A Again, I can't -- I cannot say for sure.  
19 All I can do is fall back into what my model would  
20 suggest. Then I'd have to confirm that, in fact, 13:31:48  
21 that was the case.

22 Q And how would you do that last step?

23 A Well, you look at the predicted values in  
24 the model and you look at the drivers of the  
25 predicted values in the model. 13:32:01

1 Q Can you do that on a per-year basis? 13:32:03

2 A You could do that on a per-year basis.

3 Q Have you done that on a per-year basis?

4 A No, I have not, because I have not thought

5 that disaggregating by defendant or by year was 13:32:11

6 going to be a productive activity.

7 Q So as you sit here, based on all the work

8 that you have done, can you tell us what factors

9 caused compensation to be flat from '04 to '05 as

10 shown on Figure 13? 13:32:28

11 A Well, I could if I had time to go back and

12 see exactly what the model says. But I can't off

13 the top of my head translate that model into a

14 precise statement about each one of these wiggles in

15 these compensation displays. 13:32:41

16 Q I'm not asking about a precise statement.

17 I'm just asking for an explanation.

18 As you sit here now, can you tell us why

19 compensation was relatively flat from '04 to '05 as

20 shown on Figure 3? 13:32:58

21 MR. GLACKIN: Object to the form.

22 THE WITNESS: All I can do is go back

23 through these variables that are in the equation and

24 talk about what role they're going to have in

25 forming the predicted values for total compensation. 13:33:07



1 BY MR. MITTELSTAEDT: 13:33:13

2 Q If you look at line 24 on Figure 3, the D

3 log of information sector employment in San Jose --

4 MR. GLACKIN: You mean Exhibit 3?

5 MR. MITTELSTAEDT: Exhibit 3. Thank you. 13:33:22

6 Q -- and you get an estimated coefficient of

7 1.8 something, what does that tell you about 2004

8 and 2005 in particular?

9 A I thought we were just looking at that

10 San Jose variable. 13:33:50

11 Q That was I think Figure 17, wasn't it?

12 Yes. Page 63.

13 A So the -- what period of time are we

14 talking about? From 2003 to 2004?

15 Q Yes. 13:34:10

16 A So from 2003 to 2004, that San Jose

17 variable was rising. And the -- actually, the

18 percent change was -- which was negative was now

19 going positive. So that would have been a

20 contributor to wage increases during that period of 13:34:30

21 time per the model.

22 Q And what was causing San Jose employment

23 to increase?

24 A Well, to me, that's the industry recovery.

25 You had a terrible tech bust. You had the tech boom 13:34:43

Page 1384

1 in 1998, 1999, where every firm in the country, 13:34:48  
2 almost around the world, was trying to produce the  
3 coolest website, and the profitability was very weak  
4 on the web, and the result is you had a tech bust in  
5 2000, 2001. 13:35:02

6 Q And let's focus on the next years, 2004 to  
7 2005. What caused the "but for" -- excuse me. What  
8 caused compensation to remain relatively flat from  
9 '04 to '05 as shown on Figure 3?

10 A Well, Figure 3 has a different -- has more 13:35:19  
11 of a slope in the "but for" world than the actual  
12 world. So part of the actual is a consequence of  
13 the agreements. Part of the weakness in wage  
14 formation during that period of time is attributable  
15 to the agreements. 13:35:39

16 And then otherwise, it's the same sort of  
17 variables. 2005 had very high technical class  
18 hiring. You had very strong job growth in the  
19 San Jose information sector. I don't know about the  
20 other variable. The revenue variables I don't see 13:36:00  
21 in front of me.

22 Q Okay. So your top line on Figure 3 is  
23 designed to show what your regression says  
24 compensation would have been in the conduct period  
25 if compensation had kept the same relationship to 13:36:20

1 your other variables during that period that it had 13:36:23  
2 in the before and after period, basically.

3 A I'm trying to think if that's right. I  
4 think that's correct.

5 Q So my question is, for that first year 13:36:43  
6 when you show a difference between the actual  
7 compensation and the "but for" compensation, what  
8 variables had the relationship with actual  
9 compensation changed in that time period compared  
10 with the base period to account for this difference? 13:37:02

11 A Well, all the variables together account  
12 for this difference. So then we've got to figure  
13 out which one accounts for most of the differences,  
14 is what you want me to do. And that's fraught with  
15 difficulty. 13:37:16

16 But I was speculating it was the variables  
17 that had the biggest T stats, but that may not be  
18 the case for this particular year. It might be  
19 something else that was the ultimate driver.

20 But the model embodies the answer to your 13:37:27  
21 question in a way that I can't get to as I sit here  
22 now. I'd have to carry out the exercise to find out  
23 exactly what it is that produces the outcomes here.

24 In other words, we've got I don't know how  
25 many hundred thousands of observations. We've got 13:37:43

1 277,000 observations in this regression. And in 13:37:46  
2 principle, you're going to have to study all of  
3 those to find out what was different during that  
4 time and compare it to the pre-period and the post  
5 period. 13:38:03

6 Q If I ask you the same question for the  
7 other years in the conduct period, the answer would  
8 be the same, I assume.

9 A It would be the same, yes.

10 MR. GLACKIN: I'm sorry, Bob. If you're 13:38:13  
11 moving on, can I get my page back? Thank you.

12 BY MR. MITTELSTAEDT:

13 Q So when you say that -- well, you've  
14 identified the three variables with the largest T  
15 value, and they range from 2.7, 3.9, negative 4.8. 13:38:47

16 Based on those T values, are you  
17 comfortable saying which variable had the biggest  
18 impact on your regression results?

19 A No, not on a year-by-year basis, because  
20 then you have to look at the coefficients. And you 13:39:10  
21 have to compare the coefficients with the  
22 variability in that variable on a year-by-year  
23 basis, which you and I can't do by looking at that  
24 Exhibit 3.

25 Q So if I ask you the same types of 13:39:21

1           So changing the estimate is changing the           13:45:25  
2       conduct coefficients. So I know, generally  
3       speaking, the variables that are going to have the  
4       biggest impact on the conduct coefficients are the  
5       ones with the biggest Ts. That's why my mind --           13:45:36  
6       that's why I flowed through those. But it's not a  
7       sure thing.

8           Q    I was trying to ask a related question,  
9       which is, in identifying the variable that has the  
10      greatest impact, in addition to looking at the T           13:45:50  
11      value, do you also look at the coefficient?

12           A    Absolutely.

13           Q    And so with total number of new hires  
14      having the highest T value, albeit a negative one,  
15      does the size of the coefficient change your view on           13:46:09  
16      total new hires being the most important variable?

17           A    No. I don't think you can tell because  
18      you have to multiply that coefficient times the  
19      relevant data for whatever year you're interested  
20      in.                                                           13:46:24

21                   So it depends on the level and the change  
22      of that variable. You can't really read too much  
23      into coefficients. That's why --

24           Q    I'm just asking that. I'm not --

25           A    Okay.                                           13:46:34

1 Q What were you going to say? 13:46:36

2 A That's why I look at the T stats. The T  
3 stats are designed to be comparable across  
4 variables, and the coefficients are not because  
5 they're different scales. 13:46:44

6 Q Okay. So when you look at this, one  
7 conclusion you draw is that probably the change in  
8 total number of new hires -- the change in the  
9 relationship or the association between number of  
10 new hires and compensation in the during period, in 13:47:06  
11 the conduct period, compared with the base period is  
12 the biggest driver of the results of the regression.

13 A And I mean that in a very specific way,  
14 which we've already talked about here this morning,  
15 which is that if you omit that new hire variable, 13:47:21  
16 you're likely to have a big impact on estimated  
17 damages. You'd have a big impact on these conduct  
18 coefficients because that's what happens when you  
19 omit the most important variables measured by the T  
20 stat. 13:47:35

21 That, by the way, seems like the best way  
22 of determining which variables are the most  
23 important.

24 Q I guess what I'm trying to do is go from  
25 what I think, with all respect, is a technical 13:47:44

1 explanation and asking whether just in lay terms you 13:47:47  
2 can translate that into a conclusion that total new  
3 hires -- just what I said -- that the change in  
4 relationship between total new hires and  
5 compensation in the during period is the biggest 13:48:02  
6 driver of the regression results.

7 MR. GLACKIN: Object to the form.

8 THE WITNESS: I hear your questions. I  
9 think they're good questions. But -- and they may  
10 well serve the jury to have them well answered. 13:48:13

11 But those are not answerable just by  
12 reading the Exhibit 3. I'm speculating as to how it  
13 would be carried out.

14 MR. MITTELSTAEDT: We need to change the  
15 tape. 13:48:31

16 THE VIDEO OPERATOR: This marks the end of  
17 Volume IV, Media No. 3, in the deposition of  
18 Dr. Edward E. Leamer. The time is 1:48 p.m. We're  
19 off the record.

20 (Recess, 1:48 p.m. - 2:02 p.m.) 13:48:40

21 THE VIDEO OPERATOR: We are back on the  
22 record at 2:02 p.m. This marks the beginning of  
23 Volume IV, Media No. 4, of the deposition of  
24 Dr. Edward E. Leamer.

25 Please continue. 14:02:38

1 BY MR. MITTELSTAEDT: 14:02:41

2 Q When we broke, you had just complimented  
3 me on my good question. You said the jury would be  
4 well served by hearing the answer. So let me ask it  
5 again. 14:02:52

6 Is it your best conclusion that the  
7 principle driver of your regression results is that  
8 the relationship between total new hires and  
9 compensation changed in the conduct period relative  
10 to the before and after period? 14:03:13

11 A I think that's a hypothesis that has some  
12 merit to it, but I prefer not to say that that's the  
13 case. I'd prefer actually to explore to see if it  
14 is indeed the case.

15 And there's reasons to think it would be, 14:03:26  
16 which is the big T stat for that new hire variable,  
17 and the fact that we already know that if you omit  
18 that variable, you have huge impacts on the damages.

19 But still, I'd rather reserve judgment on  
20 that, to do the decomposition of this complex 14:03:41  
21 equation correctly rather than at a surface level.

22 Q Just so we're clear, have you done that so  
23 far?

24 A No, I have not.

25 Q What would you do to do that? 14:03:55



1           A    Well, you have the predicted values with           14:03:57  
2           these variables turned on and off to see which one  
3           is the major contributor to the predicted outcomes.

4           Q    Do you think that would be useful to do?

5           A    I definitely think it's interesting.   The           14:04:14  
6           usefulness is something that would be determined  
7           later.

8           Q    How long does it take to do that?

9           A    Not too long to do that.

10          Q    Any particular reason you haven't done it           14:04:23  
11          so far?

12          A    I guess I wasn't adequately thinking  
13          exactly what the jury would find most useful.   I was  
14          thinking more as a statistician, which is these  
15          numerical displays, and not thinking of the most           14:04:35  
16          effective visual displays that would be -- that  
17          would work best in a jury setting.

18          Q    As an economist, can you think of any  
19          reason why the relationship between total new hires  
20          and compensation would change from one year to the           14:04:50  
21          next?

22          A    I think that change isn't the way to say  
23          it.   It's that the -- the relationship could be  
24          exactly the same, which would be a different level.  
25          It might be a positive relationship in a before and           14:05:11

1 after period; in the during period, it's a positive 14:05:13  
2 relationship that instead of being the same level,  
3 it's lower. So it's still the same relationship  
4 occurring in a during period. It's just that for  
5 any given level of that driver variable, the 14:05:26  
6 compensation is lower.

7 Q Let me see if I understand that. We're  
8 talking about total number of new hires?

9 A Whichever variable it is, yeah. That's  
10 fine. Total number of new hires. 14:05:45

11 Q Okay. And so what you're saying is it  
12 could be in the base period there's, you know, 100  
13 new hires and compensation goes up by \$100, and then  
14 in the conduct period, there could be 50 new hires  
15 and compensation goes up by \$50? 14:06:02

16 A Yes. But it's not the -- the coefficient  
17 stays the same. Any one of these variables has the  
18 same coefficient in the before, during and after  
19 periods. So it's not like the relationship changed.  
20 The relationship is still linear. It's that the 14:06:23  
21 whole level has shifted down.

22 Q So as you sit here today, based on all the  
23 work you've done, can you tell us how the  
24 relationship changed or whether it was just the  
25 level changed or whatever else happened that was 14:06:40

1 different with respect to that variable and 14:06:44  
2 compensation in the during period?  
3 MR. GLACKIN: Objection to form.  
4 THE WITNESS: You can't really do it on  
5 that variable, but you can do it on the collective 14:06:52  
6 variables, the whole collection.  
7 But as I said before, these T stats to  
8 some extent tell you which are the most important  
9 variables for forming the predicted compensation.  
10 BY MR. MITTELSTAEDT: 14:07:08  
11 Q Let's try and get at the same thing by  
12 using total number of transfers among defendants.  
13 Actually, before we do that, Exhibit 114  
14 was the chart showing new hires by defendant versus  
15 total number of new hires. 14:07:28  
16 You'll see that from 2005 to 2006, the  
17 number of new hires by Intel dropped a lot, and  
18 number of new hires at Google went the other  
19 direction. Right?  
20 A That's correct. 14:07:50  
21 Q And why was that?  
22 A Well, Google was an up and coming firm  
23 that was expanding throughout this whole period of  
24 time. Intel was more mature, and actually, if I  
25 recall correctly, had declining total payrolls. 14:08:02

1 Q And then from 2007 to 2008, Intel 14:08:05  
2 increased its new hires and Google decreased its new  
3 hires. Why was that?

4 A I can't tell you on a year-by-year basis.

5 Q Going to the total number -- excuse me. 14:08:24

6 Going to the number of transfers among  
7 defendants, your line 25 on Exhibit 3, can you tell  
8 us how the relationship or association between that  
9 variable and compensation changed during the conduct  
10 period relative to the base period? 14:08:46

11 A Again, it's a shift of the relationship.  
12 It's not -- the relationship hasn't changed. It's  
13 shifted up or down. That's what the regression is  
14 looking for. It's looking for a shift in the  
15 relationship. 14:09:01

16 Q And by "shift in the relationship," you  
17 mean instead of -- give me an example of how that  
18 relationship between those two variables would  
19 change.

20 A This coefficient on -- I forget what 14:09:11  
21 variable. Oh, the poaching variable, which is row  
22 25.

23 Q Have you always called that the poaching  
24 variable or is that something new?

25 A No, I've always -- 14:09:26

1 the number that Dr. Stiroh has produced? 15:40:57

2 Q Yes. Or if that's too difficult --

3 A I'm not so sure I can do that.

4 Q If that's too difficult, let me ask you

5 this way: What do you think accounts for the large 15:41:06

6 change that Stiroh finds?

7 A I'd be speculating. I have not actually

8 studied that.

9 One effect is definitely what you

10 describe, which is that in 2005, it was losing 15:41:23

11 damages as a consequence of that. But I don't think

12 it explains the whole amount.

13 Her number is 1.778 billion compared to

14 3.064 in my model.

15 So it's not just that. It's somehow the 15:41:40

16 way the model is being estimated, re-estimated, to

17 reduce the impact of damages, reduce the coefficient

18 on the conduct variable. And that's a complex

19 question.

20 I know that's going on, but I don't know 15:41:53

21 exactly why, what feature is going on that produces

22 that outcome.

23 Q You know this regression pretty well,

24 right?

25 A Well -- 15:42:03

1 MR. GLACKIN: Object to the form. 15:42:07

2 THE WITNESS: Like I said --

3 BY MR. MITTELSTAEDT:

4 Q You spent 800 hours on this, right?

5 A I did. 15:42:12

6 Q So you've got an idea how your regression  
7 works, right?

8 MR. GLACKIN: Object to the form.

9 THE WITNESS: That doesn't give me the  
10 ability to know exactly what would happen if I 15:42:18  
11 omitted a variable or changed a variable or added a  
12 variable.

13 BY MR. MITTELSTAEDT:

14 Q So what's your best explanation sitting  
15 here today as to why moving the Intel agreement back 15:42:31  
16 by one year has such a large effect on the damage  
17 calculation?

18 MR. GLACKIN: Object to the form.

19 THE WITNESS: I prefer not to speculate.

20 BY MR. MITTELSTAEDT: 15:42:47

21 Q Well, I'm asking you to speculate if  
22 that's what it takes. What's your speculation?

23 MR. GLACKIN: Object to the form.

24 THE WITNESS: I can't do it. I think it's

25 too complex a question. It requires some serious 15:42:57

1 work. You've got to unravel what's going on in the 15:43:00  
2 regression. And we already know how hard it is to  
3 understand multivariate regressions. So I just  
4 can't do it.

5 BY MR. MITTELSTAEDT: 15:43:10

6 Q Figure 20, page 69, please. This Figure  
7 20 says Dr. Stiroh's median wage does not track  
8 defendants' compensation closely.

9 What is the significance of that  
10 assertion? 15:43:29

11 A Well, it's an unlikely variable to be  
12 added to the equation.

13 Q Why is that?

14 A It doesn't track the dependent variable  
15 very well. The dependent variable is not well 15:43:42  
16 tracked by this particular median wage variable.

17 Q How can you tell that?

18 A The red line represents the national  
19 software occupation salary. I'm sorry. The blue  
20 line is the Stiroh number, and it has this bump up 15:43:59  
21 in 2006, a bump down in 2007, a bump up in 2008, and  
22 it's flat in 2009. That's not like the base  
23 salaries.

24 By the way, this is -- her number is base  
25 salary, not total compensation. So that's why we're 15:44:18

Page 1477

1 comparing it to base salary here, not total comp. 15:44:21

2 Q But you've got fluctuations. I thought  
3 you told me earlier that fluctuations, volatility,  
4 is useful in doing a regression.

5 A Only if it conforms with the volatility of 15:44:33  
6 the dependent variable. So I'm just saying this  
7 image is not very promising with regard to the use  
8 of that median wage.

9 Q So which of your variables closely tracks  
10 defendants' compensation? 15:44:47

11 A Well, they do collectively. They do  
12 collectively but no individual variable does a very  
13 good job by itself.

14 Q How do you know they do it collectively?

15 A Because the R squared is .868. 15:45:17

16 Q Well, but so how can you criticize use of  
17 median wage because it individually does not closely  
18 track defendants' compensation when your variables  
19 individually don't do that, either?

20 A Well, this is a warm-up to the real test. 15:45:41  
21 The real test is putting it into a regression  
22 equation and see if it works.

23 Q Okay. But I'm still at the warm-up stage.

24 A So the first step in looking at a new  
25 variable is to make a plot like this to see if you 15:45:58



1 I, the undersigned, a Certified Shorthand  
2 Reporter of the State of California, do hereby  
3 certify:

4 That the foregoing proceedings were taken  
5 before me at the time and place herein set forth;  
6 that any witnesses in the foregoing proceedings,  
7 prior to testifying, were placed under oath; that a  
8 verbatim record of the proceedings was made by me  
9 using machine shorthand which was thereafter  
10 transcribed under my direction; that the foregoing  
11 is an accurate transcription thereof; that before  
12 completion of the deposition, review of the  
13 transcript was not requested. If requested, any  
14 changes made by the deponent (and provided to the  
15 reporter) during the period allowed are appended  
16 hereto.

17 I further certify that I am neither  
18 financially interested in the action nor a relative  
19 or employee of any attorney or party to this action.

20 IN WITNESS WHEREOF, I have this date  
21 subscribed my name.

22  
23 Dated: January 3, 2014



24  
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Page 1489